## Office of the Chief Electoral Officer, West Bengal Balmer Lawrie Building, 21, N.S Road, Kolkata- 7000001

**(033) -2231-0840** 

NIT NO. CEOWB/2020/e-Tender/005/SVEEP/ Creative Agency for Social Media Date: 30th September, 2020

Notice Inviting e-Tender No. CEOWB/2020/e-Tender/005/SVEEP/Creative Agency for Social Media Date: 30th September, 2020 of the Chief Electoral Officer and Principal Secretary to the Government of West Bengal.

The Chief Electoral Officer and Principal Secretary to the Government of West Bengal invites e-Tender Pre-qualification-cum-Tender (two cover system) for the work as detailed below. (Submission of Bid through online)

Name of the work	Earnest Money	Eligibility Criteria	Disqualification Criteria	Rejection Criteria	
Selection of Creative Agency For manageme nt of social media in the Office of the CEO, WB	₹10,000/- (Rupees ten thousand only)	i) The Creative Agency must have been in operation for a minimum of 5 years as on the date of the issue of this e-tender document in management of Social Media.  ii) The Creative Agency (Single firm not group companies or group of firms) must have gross Annual Turnover of INR 25 lakhs and above consistently in the last three financial years.  iii) The Creative Agency should have handled at least one creative account in any sector with revenue of over INR 5 lakhs in any one of the last three financial years.  iv) The creative agency must have preferably handled against of at the second of the last three financial years.	Even though the bidders meet the above qualifying criteria, they are subject to be disqualified if they have:  (i) Made misleading or false representations in the forms, statements, affidavits and attachments submitted in proof of the qualification requirements and / or record of submission of any false / fake document(s).  (ii) Record of poor performance such as abandoning the works, not properly completing the	During scrutiny of Technical Bid / Tender documents if it is found that any information is incorrect or inadequate in the Technical Bid / Tender documents, the same will be rejected without assigning any reason thereof. The Chief Electoral Officer, West Bengal will have the sole discretion to decide the eligibility of the Bidder on the basis of submitted	
		handled campaign of at least one brand in Social Media sector at National/ State level.	contract, inordinate delays in completion, litigation history, or	documents and evaluation thereof and reserves the	

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- v) The Creative Agency should be able to provide a qualified, dedicated servicing and creative team, for undertaking the social media campaign on behalf of the CEO Office, WB. The Creative Agency team would be required to work closely and in tandem with this office.
- vi) The creative agency should have never been black-listed by any department of the Government of West Bengal till the date of issue of this NIT
- vii) Relevant certificates/documents in support of fulfilment of eligibility criteria must be submitted, otherwise financial bids will not be considered.
- viii) Be a registered Company/undertaking/e formed ntity and operating under the Indian Companies Act/ statutory rules obligations/ regulation having sanctity of appropriate law governing formation/ incorporation operation, in India for at least 5 years.
- ix) The bidder must have an office in Kolkata. If the agency does not have an office in Kolkata, it is required to undertake to set up an office within 15 working days of signing of the agreement. It will submit documentary proof of having set up an office in Kolkata to his office in due time.

financial failures etc.

Further details are given under appropriate clause in the NIT

right to refuse any explanation to Bidders or any applicant without assigning any reason thereof. The decision of this Office in this respect will be final.

Further details are given under the appropriate clause of the NIT

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any PSU/State or Central Government organization persisting on the last due date of submission of the etender.

xiii) The Agency must have at its disposal a pool of highly competent staff who can deliver in time as per requirements and standards benchmarked in the etender document. Further details are given in the NIT under appropriate clause.

# 1. Bid Data Sheet<sup>3rd</sup> November, 2020 at 12:00 hrs

e-tender Inviting Authority Office of the Chief Electoral Officer, West Bengal					
Name of the Work	Selection of Creative Agency for management of social media in the Office of the Chief Electoral Officer, West Bengal				
e-tender Reference	CEOWB/2020/e-Tender/ 005/SVEEP/ Creative Agency for Social Media Date: 30th September, 2020				
Start Date for the Issue of e- tender Documents	30th September, 2020 at 6:00 PM				
Last date for seeking clarifications	12 <sup>th</sup> October, 2020 up to 12:00 Noon at designated e-mail ids noted below				
Date and Time of Pre-Bid Conference	13 <sup>th</sup> October, 2020 at 2:00PM at Conference hall of this office				
Start date and time for submission of Bids	14th October, 2020 from 4:00PM				
Last date and time for submission of Bids	2 <sup>nd</sup> November, 2020 till 03:00 PM				
Opening of Technical Proposal	4th November, 2020 at 12:00 hrs				
Place of Opening of Technical Proposal	Office of the Chief Electoral Officer, West Bengal, 21, Netaji Subhas Road, Balmer Lawrie Building, Kolkata- 700001				
Opening of Financial Proposal	5th November, 2020 at 12:00 Noon				
Earnest Money Deposit (EMD)	₹ 10,000/- (Rupees ten thousand only)				
Address for Communication	Office of the Chief Electoral Officer, West Bengal, 21, Netaji Subhas Road, Balmer Lawrie Building, Kolkata– 700001. Landline: 033-2231-0840 Fax: 033-2231-0840 E-mail: ceo_westbengal@eci.gov.in Website: www.ceowestbengal.nic.in				

DR. AARIZ AF

DR. AARIZ AFTAB, IAS
Chief Electoral Officer, West Bengal
& ex-officio Principal Secretary
Home & Hill Affairs Department, Election Branch
Government of West Bengal

## 2. Overview of the Work

Office of the Chief Electoral Officer, West Bengal is a Constitutional Body in the state mandated with the conduct of free, fair and credible elections to the Parliament and the State Legislatures as well as the Presidential and Vice-Presidential elections. The Chief Electoral Officer, West Bengal is also mandated to undertake Roll Revision activity and Voters' Education programmes as per instructions of the Commission from time to time.

This Office desires to build traditions of inclusion and greater participation among the citizens of the State and for this purpose, it undertakes comprehensive social media campaign to connect to the citizens.

## 3. Scope:

The Office of the CEO, WB proposes to engage a Creative Agency for management of social media on a day-to-day basis for meaningful engagement, disseminating relevant information, facilitation and motivation of citizens all intended for strengthening inclusive and participatory democracy leaving no voter left behind.

## 3.1 E-Tender Schedule

The schedule which will be followed during this tender process is mentioned in the Bid Data Sheet, unless otherwise stated by the Office of the CEO, WB.

The online e-Tenders should be uploaded in the website <a href="https://www.wbtenders.gov.in">https://www.wbtenders.gov.in</a> as per time frame mentioned in the Bid Data sheet.

The online tendering process shall be stopped beyond the time mentioned in the Bid Data sheet. The CEO, WB, may, in exceptional circumstances and at his discretion, extend the deadline for submission of the proposals by issuing an Addendum only.

## 3.2 Scope of Work

The Office of the Chief Electoral Officer, West Bengal implements voter education activities as per instructions of the Election Commission of India throughout the year and is required to produce campaign material which may broadly be classified under following categories:

- Campaign activity in connection with General and Bye-Elections
- Campaign activity in connection with Electoral Registration
- Campaign activity in connection with the National Voters' Day
- · Campaign activity in connection with Electoral Literacy Clubs
- Campaign activity in connection with the Persons with Disabilities (PWDs)
- Any other campaign activity as may be mandated by the Commission

#### 3.2.1 SOCIAL MEDIA PRIORITIES

Social Media is an integral part of the Communication strategy of the CEO Office. The agency which shows willingness to participate in the present e-tender must have the experience, competence and exposure to take upon social media strategies meant for this office in an organized and innovative manner. By taking part in the e-tender, it avows that it has both the intent and capacity to fulfil its obligations on social media front. Any violation on the part of the

selected agency on grounds of proven failure to fulfil its mandate will be treated seriously by the authority in accordance with the tender and other existing rules and laws in force.

Social media is an integral tool for sustained and content-oriented information dissemination. The social media platforms which will be engaged to promote and sustain audience interest, are to be established by way of a targeted approach for creation and promoting a brand and story creation. This has to be achieved with attractive and attention grabbing strategies, which will run throughout the year under the supervision and guidance of this office. In order to ensure intense monitoring, supervision and engagement with citizens, the agency will be required to deploy one full-time professional who will work under the direction and guidance of the designated officer of this office. When it will be necessary, however, the number of personnel will be up scaled. The cost bearing the additional deployment of personnel in the team will be borne by this office on pro-rata basis.

The scope of work, under the sector of Social Media, will include the following:

#### 3.2.2. Social Media Strategy:

- The agency will be entrusted with developing and maintaining content and communication strategy for social media in consultation with this office.
- Social Media Strategies will have pith and penetration to reach out to its target audience.
   The agency will frame and fill contents into the social media strategy in line with the objectives of this office once the agency is selected.

Some aspects of this office Social Media Strategy:

- Integration of different Social Media accounts: Creation of unique official user;
- Making Social Media Account recognisable to the citizens;
- Promotion and management of audience response;
- · Creation of an active and interactive platform with a niche following;
- · Building Community;
- Engage the audience on social media platforms such as Facebook, Twitter, LinkedIn, and Instagram by way of feedback, suggestions and experiences of the office;
- Live updates and information on what is happening in respect of elections, and electoral registration;
- Publishing online press releases/ important news, incidents of importance on social media platforms;
- Regular engagement with users by organizing surveys, quizzes, contests on social media platforms in consultation with this office.
- Content creation for static posts/ blog posts/ banners for posting on social media
- Creation of scripts and layouts for posting on social media
- Maintain a sustained presence on social media platforms by way of regular and interesting updates and posts
- Conceptualising and creating social media content, management and reporting as desired in the scope of work.

#### 3.2.3 Publicity on Social Media:

Publicize news, events and activities as suggested by this office using social media platforms.

#### 3.2.4 Key Influencer Programme:

Planning and executing a "Key Influencer Program" on Social Media platforms. The Influencer program will need to generate content for social channels and blogs, web listings, directory submissions and spread awareness about voter education initiatives through Social Media campaign.

**Query Management:** All queries received on different platforms which do not need require inputs must be replied immediately and all queries which require a consultation with the Office should be answered within one working day.

**Gate Keeping:** Moderation of platforms with a standard frequency in a day in order to deal with spam, unauthorized advertisements, inappropriate content etc.

**Social Media Tracking:** Use a good industry standard monitoring tool for analyzing comments / Remarks about this Office in various media like newspapers, magazines, blogs, social media platforms etc. both offline & online, state & national.

This is expected to assume a far larger proportion with the onset of general elections to the state. The agency will be responsible to provide guidance, skill and necessary manpower support in order to address load augmentation on social media platforms.

Tagging: Create relevant tagging & linkages of content on all platforms.

**Photo Bank:** A still Photo Gallery with cataloguing needs to be developed from out of photographs received from districts on social media platform.

**Copyright:** Content shared online must be copyright protected and unauthorized use must be monitored.

**Reporting:** The agency must submit weekly an Effectiveness Analysis Report to this office on the effectiveness of the social media strategy. The agency must submit a detailed analysis on steps undertaken for overall promotion of CEO, WB on the Social Media Platforms and the results achieved on fortnightly basis.

## 3.3 Social Media Monitoring Programme:

Planning and executing a "Social Media Monitoring Program" on Social Media platform will necessitate a set-up of one personnel to get housed in the office for regular and scrupulous monitoring of social media platforms and maximizing reaching out to the electorate with other deliverables on cards. At times, particularly during conduct of general elections when traffic on social media is expected to rise to a considerable extent, this office may need to scale up monitoring across social media platforms. Social Media Monitoring Program will undertake monitoring across keywords for the purpose of monitoring instances or issues of interest as will be guided by the office from time to time. The key Languages to be monitored are Bengali, English and Hindi. Other related and miscellaneous work include providing monthly strategic

inputs for creative campaign and providing feedback on best practices across the country on Social Media platforms.

Over and above what is written above, in respect of social media, the selected agency will be required to comply with instructions issued by the Election Commission of India through the office of the Chief Electoral Officer, West Bengal from time to time.

#### 4.1 Eligibility Criteria:

- The Creative Agency must have been in operation for a minimum of 5 years as on the date of the issue of this NIT in management of social media.
- The Creative Agency (Single firm not group companies or a group of firms) must have gross
   Annual Revenue Turnover of INR 25 lakhs and above consistently during the last three financial
   years.
- The Creative Agency should have handled at least one creative account in any sector with revenue of over INR 5 lakhs in any one of the last three financial years.
- The creative agency must have handled campaign of at least one brand at National/ State level for a Government/PSU or reputed private corporate house.
- The Creative Agency should be able to provide a qualified, dedicated service and creative team, for undertaking the creative work and campaign of the CEO Office, WB. The Creative Agency team would be required to work closely with this office in terms of the provisions of the NIT.
- The creative agency should have never been black-listed ever by any department of the Government of West Bengal till the date of issue of this NIT.
- Relevant certificates/documents in support of fulfilment of eligibility criteria must be submitted, otherwise financial bids will not be considered.
- All points and documents as in 4.2 shall be an integral part of the Eligibility criteria.
- **4.2** The Bidder should have the following Eligibility Criteria and should enclose the mentioned documentary proof in Technical Bid.

Sl. No.	Criterion	Supporting Documents to be Submitted
1.	Chief of the Organization:	
	email Id : Telephone:	
	GST Registration Certificate No.	GST Registration Certificate
	Copy to be submitted	
	PAN No: copy to be submitted	PAN
	Income Tax clearance certificate for last 3(three) financial years (copy of IT return of last three	IT clearance Certificates

	Financial Years (ie. 2017-18, 2018-19 and 2019- 2020	
	Be a registered Company undertaking/entity formed and operating under the Indian Companies Act, statutory rules / obligations in India for at least 5 years.	Copy of Incorporation / Registration/ Other relevant Certificate self-attested by authorized signatory of the bidder.
2.	The bidder must have an office in Kolkata or undertake to set up an office within 15 working days of signing of the agreement or else this will result in forfeiture of the EMD.	A self-certified letter signed in the Letter head by the authorized signatory of the bidder immediately after setting up of the office with documented proof on it.
	Activities of the Company/ Credentials (List the activities)	Credential certificate from the competant authority
	List of Central/State/PSUs/ government clients (with contact details like Address, contact, contact person, phone number and e-mail id):	List to be provided
3.	The bidder must have an annual gross turnover of 25 lakhs in Indian Rupees for each of the past three audited Accounting years	Copy of Certificate duly signed by Statutory Auditor  OR  Annual Profit & loss A/c and balance sheet of past 03 audited years.  OR  IT receipt for last 3 financial years.
4.	The Bidder must have a positive Net Worth in the preceding three audited accounting years.	Copy of Certificate duly signed by Statutory Auditor
5.	Should not hold any sanction/black-listing by any PSU/State or Central Government organization persisting on the last due date of receipt of RFP/tender.	Bidder should submit the declaration notarized by first class magistrate

6. The Firm / Agency shall have at its disposal a pool of highly competent staff for completing work assigned upon it in time maintaining quality standards benchmarked for it and timelines.

Undertaking/ Self Certification from HR Head should be provided detailing a list of staff mentioning their qualification and work experience.

All the above mentioned documents/forms are to be submitted by the bidder as per proforma given in the e-tender in their letter head with proper signage and stamp by the authorized signatory of the bidder, in order to be qualified in the Technical Bid.

#### 4.3 IMPORTANT CONDITIONS APPLIED:

- The full copyright of all creative and publicity material produced would rest with the Office
  of the Chief Electoral Officer, West Bengal. This would include full copyright of images
  used in the creative and publicity material.
- The logo(s), punch line(s), tag lines(s), created for this office will be the property of the CEO, WB in perpetuity.
- All creative and publicity material designed/produced will ensure topmost quality and confidence of this office.
- The Agency will ensure submission of required creatives/publicity material and any other work undertaken within the time frame that would be conveyed by this office for each work assigned to it.
- The Creative Agency will provide the creatives and publicity & promotional material. The
  agency will provide the publicity and promotional material in standard formats as would
  be required and conveyed by the CEO, WB.
- The Creative Agency will be responsible for facing the copyright issues concerning usage
  of images, footages, text material obtained through various sources. The CEO, WB will
  not be a party to any disputes arising out of copyright violation by the agency, provided
  this office does not violate any terms of the third-party agreement.
- The agency shall be required to maintain absolute objectivity and neutrality in developing
  the content of the creative material assigned to the agency. Moreover, the agency will
  have to obtain on its own the no-objection/ consent of characters/persons who have
  featured in the creatives. This office will not be held liable for any dispute arising out of
  this issue.

- The Creative Agency will be responsible for obtaining any permission that may be required for undertaking work on its own as detailed in this e-tender Document.
  - A formal agreement will be signed up between the successful agency and the Office of the Chief Electoral Officer, West Bengal after submission of the Security Deposit by the selected agency. The agreement will contain, inter alia, all conditions entailed in the etender document. Before the agreement is placed by the agency for signature, it shall be scrutinized by the office to ensure that the agreement is in conformity with the tender clause. The agency will be bound to follow high standards of objectivity and transparency in this regard.
  - In case it is noticed that agency has been unable to deliver any work stated in the work order in part, penalty @ 20% would be imposed equivalent to the cost of that unit of work. CEO, WB reserves the right to deduct the penalty from pending bills submitted for the work already performed by the agency. Again, in case of delay in execution beyond the scheduled time, 20% of the value of the work will be deducted. In case of critical delay in execution of work in times of exigencies that might result in considerable damage to the Election Commission's campaign activity, the entire cost of the work may be considered for deduction as penalty.
  - In the office, time and quality are considered essence of work for which responsibility will be assigned upon the agency once selected. It may be that in times of emergency, the office may need to execute works in a very short time. It will be binding upon the agency to execute the work assigned upon it without delay. Any deviation from this will not only frustrate the purpose for which the work is assigned, but also tarnish the credibility of the agency, other than attracting pecuniary provisions under the tender document.
  - CEO, WB is however not bound to accept any tender or to assign any reason for non –
    acceptance of tender proposals. CEO, WB reserves its right to accept the tender either in
    full or in part. Conditional, erroneous and incomplete Bids will be rejected outright.

## 4.4 Scoring Model

#### TECHNICAL EVALUATION CRITERIA

S. No	Criteria	Basis for valuation Max
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1.	EXPERIENCE	10

	The Company/Agency/Entity must have experience of having executed works of similar nature for at least 5 years in the recent past	More than 10 years: 10 marks  More than 8 years: 8 marks  >=5 years & <= 8 years: 7 marks
2.	COMPANYPROFILE	10
TO STATE OF THE PARTY OF THE PA	Annual turnover of 25 lakhs in	More than Rs 100 lakhs. : 10 marks
	Indian Rupees for each of the past three audited accounting years	>=Rs. 50 lakhs & <= Rs. 100 lakhs : 8 marks
		>= Rs. 25 lakhs & < Rs 50 lakhs : 7 marks
3.	RELEVANT STREGTHS	10
	No. of successfully implemented similar Projects in last 3 years in State & Central	= 1 projects : 6 marks = 2 projects : 7 marks
	Governments/ reputed public sector entity/ Corporates	=3 projects : 8 marks >3 projects : 10 marks
4.	EXPERIENCE IN WORKING WITH EIN OTHER STATES	ELECTION RELATED CAMPAIGN with ECI & 10
		= 1 projects : 5 marks
		= 2 projects : 7 marks
		>2 projects : 10 marks
5.	RESOURCE PROFILE	10
	Evaluation of Resume of all the technical/professional manpower proposed for the assignment	Qualitative assessment by the Proposal Evaluation Committee
	Total	Marks 50

Bidders, whose bids are responsive and score at least 50% in the (given) defined scoring mechanism would be considered technically qualified. The minimum marks required to be qualified for the financial bid is 25 lakhs.

# 5. Preparation of Proposals

Agencies are required to submit a Technical Proposal and a Financial Proposal as specified below.

## **5.1.**Technical Proposal

Agencies are expected to provide the Technical Proposal as specified in the NIT document. Material deficiencies in providing the information requested may result in rejection of a proposal.

The Technical Proposal shall contain following documents to be submitted in the standard formats given in this RFP document:

- Letter of Technical Proposal Submission.
- The exact information on eligibility criteria as mentioned in para 4.2 with supporting documents. Supporting documents/certificates towards fulfilling eligibility criteria must be submitted online, otherwise Financial Bids will not be opened.
- Profile and performance track record of agency, including strength and credentials of the agency network (details of networks, number of employees, details of the specialist partners/affiliates/associates, in-house facilities).
- Details of the team proposed to be dedicatedly deployed to work with the Office of the CEO,
   WB (In respect of the Social Media Sector) with qualifications and experience of the team members.
- Photo copy of PAN Card.
- Earnest Money Deposit (EMD)/bid security in an acceptable form such as Bank Guarantee or Demand Draft from a scheduled Bank of Rs 10,000/- (Rupees ten thousand only) drawn in favor of the CEO, WB. This payment will be made online in the portal.
- An undertaking on the letterhead of the Agency and signed by an authorized signatory, that
  the Agency will undertake the assignment, in accordance with the Scope of Work detailed in
  the e-tender document. The above undertaking submitted by the Agency shall be binding on
  the Creative Agency.

The Technical Proposal shall not include any financial information.

## 5.2 Financial Proposal

In preparing the Financial Proposal, agencies are expected to consider the requirements and conditions outlined in the e-tender document.

The Financial Proposal shall contain the following documents to be submitted in the standard formats given in e-tender Document, comprising inter alia letter of Financial Proposal Submission.

#### Item of Work:

Management of Social Media in CEO Office, West Bengal throughout the year

#### **IMPORTANT:**

Work Order will be issued against management of Social Media in this office once the agreement with the selected agency is finalized.

The payment on account of management of social media accounts, will be made in every three months after completion of the work to the satisfaction of the authority.

Taxes as applicable in India will be paid as per actuals.

The cost quoted will be firm and fixed for the duration of performance of the contract and at no point of time will any deviation from the quoted rate be entertained by this office.

The Financial Bid shall not include any conditions attached to it and presence of any such conditions attached to the financial proposal shall make it liable to be rejected summarily.

In case the scope of work is modified, the authority may increase or decrease the cost on pro-rata basis of the approved rate of the NIT.

#### 5.3 Submission of Proposals

The original proposal (Technical Proposal and Financial Proposal) shall be prepared in indelible ink. It shall contain no interlineations or overwriting, except as necessary to correct errors made by the firm itself. Any such corrections must be authenticated by the persons or person authorized to sign the proposal. An authorized representative of the firm should authenticate all pages of the Technical and Financial Proposals and necessary documents relating to such authorization shall be required to be furnished along with the bid.

# 6. Technical and Financial Bid Consideration and Evaluation:

#### 6.1 Technical Bid consideration and Evaluation:

- Technical bids will be evaluated by the Proposal Evaluation Committee to be formed for the purpose by the Chief Electoral Officer, West Bengal.
- The Proposal Evaluation Committee constituted by the Chief Electoral Officer, West Bengal shall evaluate the responses to the e-tender and all supporting documents / documentary evidence. Inability to submit requisite supporting documents / documentary evidence, may lead to rejection.
- Each of the responses shall be evaluated as per the criteria and requirement specified in this
  e-tender.

- Financial bid shall be opened only for bidders who qualify in the technical evaluation as per the decision of the Proposal Evaluation Committee after analyzing the presentation made by the bidders.
- The Proposal Evaluation Committee reserves the right to reject any or all proposals on the basis of any deviations and the decision of the Committee in the matter of evaluation of the bids shall be final and abiding.
- The decision of the Proposal Evaluation Committee will be uploaded in the e-Tender portal https://www.wbtenders.gov.in

#### 6.2 Financial Bid Evaluation

The Financial Offer of the prospective bidders will be considered only if the Technical Bid of the bidder is found qualified by the 'Proposal Evaluation Committee' formed by the Chief Electoral Officer, West Bengal. The decision of the 'Proposal Evaluation Committee' will be final and absolute in this respect. Both Technical Bid and Financial Bids are to be submitted concurrently duly digitally signed in the e-Tender portal <a href="https://www.wbtenders.gov.in">https://www.wbtenders.gov.in</a>.

The financial bids of only the qualified bidders as per conditions stated and the scoring model mentioned under Section 4.4 will come under consideration.

The social media management cost will be for the entire year involving operational costs of day-to-day management following the line of activities mentioned in the Scope of Work. The cost which will be quoted will include all components as mentioned in the Scope of work including development of software interface etcetera as outlined in sections 3.2.1, 3.2.2, 3.2.3, 3.2.4 & 3.3 and also include the rate of one manpower per annum. The total rate quoted in the BOQ shall be considered as the rate quoted by the bidder.

The NIT document may be downloaded from website and submission of Technical Bid and Financial Bid will have to be done as per time Schedule specified in this document under the heading, BID DATA SHEET.

## 6.3. Taxes and Duties

- All payments will be subjected to tax deduction at source as applicable/required at the
  prevailing tax rates. All prices quoted should be inclusive of all applicable taxes excluding
  service tax.
- 2. The Bidder shall be solely responsible for the payment of all taxes including Service tax, Income Tax, duties, license fees etc. as per existing Government norms.
- 3. In the eventuality of any increase in duties, taxes and surcharges and other charges on account of any revision, enactment during the period of validity of the Bids, the decision of Chief Electoral Officer will be final and binding and no disputes in this regard will be entertained.

## 6.4. Mode of Submission of Bids

All documents and corresponding information are to be obtained, shared and submitted only through e-tender process. The Bid submission process has been detailed under the title *Instructions to Bidders*.

#### 6.5. Pre-Bid Meeting

The intending bidders and/or their official representatives may attend Pre-Bid meeting as mentioned in the Bid-Schedule.

The purpose of the meeting will be to clarify issues and address clarifications sought by the bidders in this context. The bidder is requested to submit his Request for Clarifications through email only, not later than 1 (one) calendar day before the meeting to be held at the Office of the Chief Electoral Officer, West Bengal 21, Netaji Subhas Road (2nd Floor), Kolkata- 700 001. The responses for the clarifications sought by the bidders will be uploaded in the portal. Any modifications in the bidding documents, which may become necessary as a result of the pre-bid meeting, shall be made by this Office exclusively through an Addendum which will be uploaded in the website. The decision of the Chief Electoral Officer, West Bengal in this regard shall be final and binding on all.

Email-id where the pre-bid queries are to be sent:

#### ceo\_westbengal@eci.gov.in

However, it is not binding upon this office to hold a pre-bid meeting or restrict itself to holding only one such meeting. If it feels, that the clarifications sought by the bidders do not require a pre-bid meeting, it may cancel the meeting and send the replies to the bidders by email alone.

**6.6. Cost of Bidding:** The bidder shall bear all costs associated with the preparation and submission of the bid and, this Office shall in no case be responsible or liable for these costs, regardless of the conduct or outcome of the bidding process.

## 6.7. Language of Bidding

The bid prepared by the bidders, as well as all correspondence and documents relating to the bids exchanged by the bidders and the Tendering Authority shall be in the English language only. Wherever the correspondence is not in English, requisite translation shall be attached and the English version shall prevail.

#### 6.8. Bid Forms

The bidder shall complete the Bid Form (annexed with this document) and provide the relevant documents in obedience to the eligibility conditions for the bidders spelt out in this document. All forms and corresponding information shall be uploaded in the e-Tender portal <a href="https://wbtenders.gov.in.">https://wbtenders.gov.in.</a>

## 6.9. Earnest Money

The Bidders are required to submit an Earnest Money Deposit (EMD) amounting to Rs. 10,000.00 (Rupees ten thousand) only through online mode at the government site. The EMD of both the successful and unsuccessful bidders will be discharged/returned online after the Notification of the Award. There will be no exemption of Earnest Money.

The EMD shall be forfeited in the event of

- The Bidder withdrawing the offer during the period of validity of the RFP/tender OR
- · The Bidder submits false, fake and forged documents, OR
- The Successful Bidder failing to sign the contract form or furnish the Performance Bank Guarantee/ Security Deposit as specified in this document.

EMD of the unsuccessful bidders will be discharged/ returned online after the Notification of the Award. It may be clarified that no interest payable on the deposit to the bidders.

## 6.10 Security Deposit:

The selected agency will be required to submit Security Deposit @ 20% of the accepted bid value in the form of a performance bank guarantee before the firm Work Order is issued to it. In case of failure to execute the work as per terms and conditions of the NIT/Work Order, the Security Deposit will be forfeited. Security Deposit will also be forfeited in case the selected agency fails to enter into agreement or refuses to work as per provisions of the tender.

#### **Period of Agreement:**

The agreement will remain valid for a period of 1 year which may be extended if so decided by the authority.

#### 7. INSTRUCTION TO BIDDERS

#### 7.1. General guidance for e-Tendering

Instructions / Guidelines for electronic submission of the RFP/tenders have been annexed for assisting the agencies/firms/entities to participate in e-Tendering.

## 7.2. Registration of Agency

Any agency/firm/entity etc. willing to take part in the process of e-Tendering will have to be enrolled & registered with the Government e-Procurement System, through logging on to https://wbtenders.gov.in . The bidder may also consult the website of the Chief Electoral Officer, West Bengal to view the RFP.

## 7.3. Digital Signature Certificate (DSC)

Each agency/firm/entity is required to obtain a Class-II or Class-III Digital Signature Certificate (DSC) for submission of RFP/tenders from the approved service provider of the National Informatics Centre (NIC) on payment of requisite amount. DSC is given as a USB e-Token.

The agency/firm/entity etc. can search & download RFP & Document(s) electronically from computer once he logs on to the website using the Digital Signature Certificate.

## 7.4 Submission of Tenders

RFP/Tenders are to be submitted online to the website in two folders at a time for each work, one in Technical Proposal & the other is Financial Proposal before the prescribed date & time using the

Digital Signature Certificate (DSC). The documents are to be uploaded which should be virus scanned and Digitally Signed. The documents will get encrypted (transformed into non readable formats).

#### 7.5 Bid Submission Process

Prospective bidders shall have to submit their bid on-line through <a href="https://wbtenders.gov.in.">https://wbtenders.gov.in.</a>

Intending bidders may download the RFP/tender documents from web site: <a href="https://wbtenders.gov.in">https://wbtenders.gov.in</a> through digital signature alone. In case of change of date, due intimation will be given in News dailies and website. List of the important dates related to bid, including Bid Schedule, are given in the Annexure.

The Chief Electoral Officer, West Bengal reserves the right to reject or cancel any or all prequalification documents and bid document or the entire RFP/tender process without assigning any reason whatsoever.

## 7.6 Technical Proposal:

The Technical proposal should contain following documents:

- 1. Bank Draft towards Earnest Money (EMD) as prescribed in the N.I.T. in favour of the Chief Electoral Officer, West Bengal payable at Kolkata.
- 2. All documents as stated in the Eligibility criteria in Section 4.1 & 4.2.

## 7.7. Bill of Quantity (BOQ)

The rates shall be quoted by the bidder entirely in Indian Rupees. Bidders will have to submit rates inclusive of all taxes/fees/levies excluding GST. In case of non-participation by any bidder, the specified space for quoting the rate must be kept Blank and in no situation, it is to be filled with zero (0).

In the Bill of Quantity, the bidders will quote Gross Total Value per annum including all taxes/cess/levies etc. excluding GST. Evaluation of financial bids will be done on the basis of the cost (inclusive of all applicable taxes excluding GST), quoted by the bidders who have qualified in the technical bids.

## 7.8. Special Terms & Conditions

- 1. There will be no sub-letting of the Contract.
- 2. Under no circumstances escalation in prices will be entertained

## 8. Bid Opening

a) The online RFP/tenders will be received up to the time and date mentioned in the Bid Schedule and will be opened on the date and time mentioned therein. In the event of the specified date of Bid opening being declared holiday, the Bid shall be opened at the specified time and location on the next working day. The list of technically qualified bidders will be uploaded in the portal. b) The Technical Bid will be evaluated by the Proposal Evaluation Committee as per the Eligibility Criteria mentioned in this document. The Financial Bids of technically qualified bidders alone will be opened. The decision of the committee shall be final in this regard.

## 9. Tender Rejection Criterion

- The e-tender with the Technical Bid not containing scanned copy of the EMD Receipt will be summarily rejected.
- e-tender with incomplete information, subjective and conditional offers as well as partial offers will be liable for rejection.
- E-tender with variance/contradiction between Technical Bid and Financial Bid will be liable for rejection. If the offer does not meet the RFP/tender requirements, this Office reserves the right to reject any or all the RFP/tenders without assigning any reason whatsoever.
- E-tender submitted without any of the mandatory statements/documents of the bidders are liable for rejection.
- In addition to the above rejection criteria, if there is non-compliance of any of the clauses of this e-tender, the tenders are liable for rejection.

The office of the Chief Electoral Officer, West Bengal reserves the right to terminate the Work Order without giving any reason in case of failure to execute the contract or abide by any terms and conditions as contained in the e-tender document or in the signed agreement.

#### 10. Arbitration

In the event of any dispute or differences between the parties, the same shall be referred to the Arbitration before a Board of Arbitrators comprising one nominee from the agency and the office of the Chief Electoral Officer, West Bengal and a presiding arbitrator, to be nominated in consultation with the State Government in the Finance Department, before entering upon the references. The venue of such Arbitration shall be the Office of the Chief Electoral Officer, West Bengal.

#### 10. Jurisdiction:

Any further dispute arising out of this Agreement/ Contract will be tried in the Courts of Kolkata and Kolkata alone.

## 11. Period of Agreement

The agreement will be made initially for the period of 1 (one) year. The agreement may be renewed depending upon the performance of the company and as per consideration of the authority.

## 12. Signing of agreement

- An agreement will have to be signed by the successful bidder with this office pledging adherence to the terms and conditions as above.
- The selected agency will be offered an intimation of acceptance before signing of the agreement.
- The bidder should submit a self -declaration that it has no previous history of arbitration, litigation or causing accusations against the Government or its organizations.
- The participating company has to furnish an undertaking that it has no previous background
  of having defaulted while undertaking any previous work of the Government or its entities.

## 13. Mode of Payment:

In case of works, as detailed in the scope of the Work, payment will be made on successful completion of work as and when the selected agency is given a work order for execution of a work. For payment at any stage to be made, the work has to be executed to the satisfaction of the authority. Taxes will be levied as usual as per government norms. Payment will be made inclusive all taxes and GST after deducting TDS frpm the actual claim. Please refer to the foregoing sections for details on the scope of work and making of the technical and financial proposals and penalty clauses.

#### 14. Price Format

- 1. All price should be quoted in Indian Currency (INR)
- 2. All price should be strictly according to the format provided in this RFP
- 3. The total prices of individual item should be written in words and figures. In case of dispute, words would be treated correct.
- 4. In case of dispute in addition individual item will be considered correct and the amount arrived after adding the individual items will be considered right thereafter.

## 15. Penalties for delay in team mobilization

If the selected agency fails to complete the specified milestones within the time period (s) specified, Chief Electoral Officer may, without prejudice to its other remedies under the Agreement, levy as Penalties, a sum in accordance with the conditions as entailed in detailed in the provisions of the NIT.

If it is noticed that agency has been unable to deliver any work in part as stated in the work order, penalty @ 20% would be imposed equivalent to the cost of that unit of work. Chief Electoral Officer, West Bengal reserves the right to deduct the penalty from pending bills submitted for the work already performed by the agency. Again, in case of delay in execution beyond the scheduled time, 20% of the value of the work will be deducted. In case of critical delay in execution of work in times of exigencies that might result in considerable damage to the Election Commission's campaign activity, the entire cost of the work may be considered for deduction as penalty.

## 16. Exit Policy:

Term of the contract is one year from the date of signing of the agreement, which may be renewed subject to the satisfactory completion of work as defined in the contract agreement and the decision of the competent authority in this regard.

That on the expiry of this Agreement, the Selected Creative Agency assigned for the performance of the services under this Agreement shall handover or cause to be handed over all the Confidential Information, creatives and all other related materials/documents in its possession, in both soft and hard versions, including all the hardware and infrastructure provided by this office to the Chief Electoral Officer, West Bengal or an official authorized by the Chief Electoral Officer, West Bengal.

## 17. Termination

The CEO, WB without prejudice to any other remedy for breach of Contract, by written notice of default sent to Selected Agency, may terminate the Contract

- If the Selected Creative Agency fails to deliver any or all Contracted services as per service standards specified in the agreement or
- If the Selected Creative Agency fails to perform any other obligation(s) under the Contract, or
- If the Selected Creative Agency in the judgment of CEO, WB has engaged in corrupt or fraudulent practices in competing for or in executing the Contract
- Violation of any other terms of the contract.

The Chief Electoral Officer, West Bengal will have the right to terminate the contract at any point of time if the performance of the Selected Agency is not satisfactory by giving one month notice.

In such a case, the Chief Electoral Officer shall give 30 days' notice to the vendor of its intention to terminate the contract and shall so terminate the contract unless during the 30 days' notice period the vendor initiates remedial action acceptable to the Chief Electoral Officer.

#### 18. Check List

The documents, duly self-attested and scanned, which are required to be uploaded at the time of submission of RFP/tender through e-tendering Process are governed by the eligibility criteria spelt out in the NIT.

(Dr Aariz Aftab) Chief Electoral Officer, West Bengal

#### **ANNEXURES**

## **Annexure I: Covering Letter Format of Technical Bid**

Date: [Insert: date of bid]

To
The Chief Electoral Officer,
West Bengal,
21, Netaji Subhas Road,
Balmer Lawrie Builiding
Kolkata – 700001.

Dear Sir,

Having examined e-tender number dated \_/\_/2020, the receipt of which is hereby acknowledged, we, the undersigned, offer to provide services (as specified in the e-tender) as the "State Level Creative Agency for management of Social Media" in the Office of the Chief Electoral Officer, West Bengal, in full conformity with the provisions of the e-tender for the sum we have quoted in the BOQ.

We undertake, if our bid is accepted, to commence work as the selected Creative Agency entrusted to undertake work in terms of the provisions maintained in the e-tender document at the office of the Chief Electoral Officer, West Bengal and to deliver the services within the respective time-frames mentioned in the work-orders to be issued from time to time. If our offer is accepted, we undertake that we understand the value in completion of work and while maintaining the quality of work. We pledge that we shall complete the works, entrusted to us, in right earnest maintaining quality in standards and in due time.

We declare that we have studied the e-tender document and are making this proposal for all the services specified in the **e-tender document.** We also declare that we have studied the necessary conditions, volume of work and quality standards necessary for participating in the technical and financial bid.

We have read the provisions of the e-tender and confirm that these are acceptable to us. All necessary clarifications sought for by us had been duly clarified, by the Chief Electoral Officer, West Bengal. We undertake, if our bid is accepted, to commence the work on the project immediately upon your Notification of Award to us, and to complete it within the specified time-frames. We also understand that Bids with Commercial Values entered in the Technical Proposal shall be summarily rejected. If our bid is accepted, we undertake to provide a Performance Guarantee in the prescribed form and, for the amount, and within the times specified in the e-tender document while entering into the agreement in due course in terms of the e-tender.

We undertake that, in competing for (and, if the award is made to us, in executing) the above contract, we will strictly observe the relevant laws in force against fraud and corruption in India.

We agree to abide by this bid, consisting of this letter, the Price Schedules, EMD, the duly notarized power of attorney, and all the Appendices to this Bid Form, from the date fixed for submission of bids as stipulated in the e-tender and it shall remain binding upon us and we agree to abide by all the clauses prescribed in this bid document for the duration of the contract, if awarded to us.

Until the formal order is placed and final Agreement is prepared and executed between us, this bid, together with your written acceptance of the bid (if provided) and your notification of award, shall be a binding contract on us.

Dated this [insert: number] day of [insert: month], [insert: year] Signed: In the Capacity of [insert: title of position]
Duly authorized to sign this bid for and on behalf of [insert: name of the Bidder]
Appendices: as per technical specifications.

	Office of the Chi Balmer Lawrie Builiding					
	Notice Inviting e-Tender No. NIT NO. CEOWB/2020/e-Tender/ 005/SVEEP/ Creative Agency for Social Media Date: 30th September, 2020.					
		FINANCIAL BID				
SI. No	Description of work and requirement of given number of personnel as per RFP/tender document	Qty.	Units	Total rate (including all taxes/cess/levies etc. but excluding GST) [in Rs.]	AMOUNT In Words	
1	Management of Social Media in CEO Office, West Bengal for one year as per the deliverables in the scope of work excluding manpower.	1	work per annum			
2	Manpower Deployment for one  personnel for one year for  Management of Social Media in  CEO Office, West Bengal as per the scope of work	1	Manpo wer per annum			
	Total  Quoted Rate in Words					

DR. AARIZ AFTAB, IAS
Chief Electoral Officer, West Bengal
& ex-officio Principal Secretary
Home & Hill Affairs Department, Election Branch
Government of West Bengal